

FOR IMMEDIATE RELEASE

TPK REPORTS UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER OF 2018

Taipei, Taiwan, May 3rd, 2018 – TPK Holding Co., Ltd (TWSE: 3673) ("TPK" or the "Company") today announced 2018 first quarter operating results. Company reported net profit of NT\$68 million, or earnings per share of NT\$0.17.

Operating Results

The Company's first quarter revenues were NT\$20,854 million, down 2.6% year-on-year and down 36.6% quarter-on-quarter. The decline in revenue was primarily due to reduced production volume post seasonal demand and fewer working days in the first quarter. Gross profits amounted to NT\$1,231 million, remained flattish versus year ago quarter and down 44.3% sequentially. Gross margin decreased from 6.7% to 5.9%, primarily due to lower capacity utilization rate.

Despite favorable product mix which reduced raw material cost from 78.2% of the quarterly sales in 4Q17 to 76.1% in this quarter, the lower capacity utilization rate lifted up depreciation cost as a percentage of revenues from 5.6% in 4Q17 to 8.3% in 1Q18. Labor cost was 6.5% of the first quarter sales and remained flattish quarter-on-quarter, reflecting our successful control of headcount during slow season.

1Q18 operating expenses moved alongside revenues and decreased 32.4% sequentially from NT\$1.5 billion in 4Q17 to NT\$1.0 billion in 1Q18. Apart from the reduction in sales related expenses in 1Q18, the difference mainly stemmed from accrued expenses for incentive bonus and employees purchasing treasury stocks in 4Q17. Net interest expenses for the quarter totaled NT\$41 million. The Company recorded foreign exchange loss of NT\$68 million in this quarter due to weakening USD versus RMB and NTD. As of March 31st 2018, total number of employees was 22,317, down from 26,177 on December 31st 2017.

Balance Sheet & Cash Flow

As of March 31st 2018, Company had cash and cash equivalent of NT\$21.6 billion, up from NT\$19.4 billion at the end of fourth quarter last year. Total bank borrowings and convertible bonds totaled



NT\$21.4 billion. The outstanding Convertible bonds of NT\$6.1 billion has been fully repaid on April 8th 2018. As of March 31st 2018, TPK was in net-cash position with current ratio of 1.20 and quick ratio of 1.02. 1Q18 EBITDA amounted to NT\$2.2 billion. Capital expenditures during the first quarter were NT\$618 million on an accrual basis.

Note: All financial numbers are prepared in accordance with IFRS which is approved by regulators in Taiwan.

IR Contact: Freddie Liu, Chief Strategy Officer Jonathan Chen, Chief Financial Officer Kevin Wang, Senior Director Tel: +886.2.7727.1196 <u>ir@tpk.com</u>

ABOUT TPK

TPK was founded solely for touch solutions in 2003. We are the inventor of transparent glass-based projected capacitive (P-Cap) touch solutions and the first company for mass production. Since 2Q 2010, TPK has expanded its touch product offering into PET-film based solutions. Our production sites are located in Xiamen City of Fujian Province, China. TPK is completely and vertically integrated for one-stop shopping for touch solutions.



1Q18 PROFIT & LOSS

| Profit & Loss | 1Q18 | 4Q17 | QoQ | 1Q17 | YoY |
|--------------------------|----------|----------|---------|----------|---------|
| (NT\$ million) | | | | | |
| Revenues | 20,854 | 32,873 | (36.6%) | 21,415 | (2.6%) |
| COGS | (19,622) | (30,664) | | (20,215) | |
| Gross Profits | 1,231 | 2,209 | (44.3%) | 1,200 | 2.6% |
| Operating Expenses | (1,008) | (1,491) | | (1,080) | |
| SG&A | (761) | (1,195) | | (877) | |
| R&D | (247) | (295) | | (203) | |
| Operating Profits | 223 | 718 | (68.9%) | 120 | 85.5% |
| Non-Op Inc/(Exp) | 22 | 137 | | 621 | |
| Int Inc/(Exp) | (41) | (53) | | (235) | |
| FX Gain/(Loss) | (68) | (64) | | (100) | |
| Others | 131 | 254 | | 955 | |
| Earnings Before Tax | 245 | 855 | (71.4%) | 741 | (67.0%) |
| Income Tax | (179) | (242) | | (122) | |
| Net Income (Parent) | 68 | 591 | | 616 | |
| EPS (Parent) | 0.17 | 1.53 | (88.9%) | 1.78 | (90.4%) |
| EBITDA | 2,248 | 2,969 | | 3,290 | |
| Margin: | | | | | |
| GM | 5.9% | 6.7% | | 5.6% | |
| OM | 1.1% | 2.2% | | 0.6% | |
| NM | 0.3% | 1.8% | | 2.9% | |
| Ор Ехр | (4.8%) | (4.5%) | | (5.0%) | |

1Q18 BALANCE SHEET

| Balance Sheet | 3/31/2018 | 12/31/2017 | |
|--------------------------------|-----------|------------|--|
| (NT\$ million) | | | |
| Cash Equivalents | 21,609 | 19,402 | |
| Debt Inv with no active market | 4,992 | 5,535 | |
| Receivables | 5,386 | 5,331 | |
| Inventories | 5,609 | 7,298 | |
| Current Assets | 38,829 | 44,680 | |
| Long-term Investments | 253 | 256 | |
| PP&E | 32,349 | 34,211 | |
| Total Assets | 75,045 | 82,978 | |
| ST Loans | 17,653 | 14,046 | |
| Payables | 8,860 | 18,513 | |
| Current Liabilities | 32,430 | 39,908 | |
| LT Loans | 3,756 | 3,500 | |
| Total Liabilities | 38,603 | 45,808 | |
| Common Shares | 4,067 | 4,067 | |
| Total Shareholder's Equities | 36,442 | 37,171 | |
| Ratio Analysis: | | | |
| Quick Ratio | 1.02 | 1.11 | |
| Current Ratio | 1.20 | 1.33 | |
| ROE (YTD Annualized) | 0.7% | 7.3% | |
| Net Debt to Equity | Net Cash | Net Cash | |

Note: PP&E includes prepayments.